

DSN Group's total FFB harvested rose to 885,481 tons in the 9 months to September 2013, or 26% higher compared to the same period last year. At the same time, CPO production reached 232,702 tons, for an increase of 30.6% from 2012.

Mill productivity remained high, with total FFB processed increasing by 32.0% to 956,218 tons, while maintaining a CPO Oil Extraction Rate of 24.34%. FFA levels continued to improve, from an aggregate 2.65% in 2012 to 2.63% in the current year.

The company's CPO sales volume increased to 239,481 tons in the period, or 32.1% higher than the same period last year. New planting from January to September 2013 has reached 5,741 hectares. As of September 2013, our total planted area has reached 66,793 hectares.

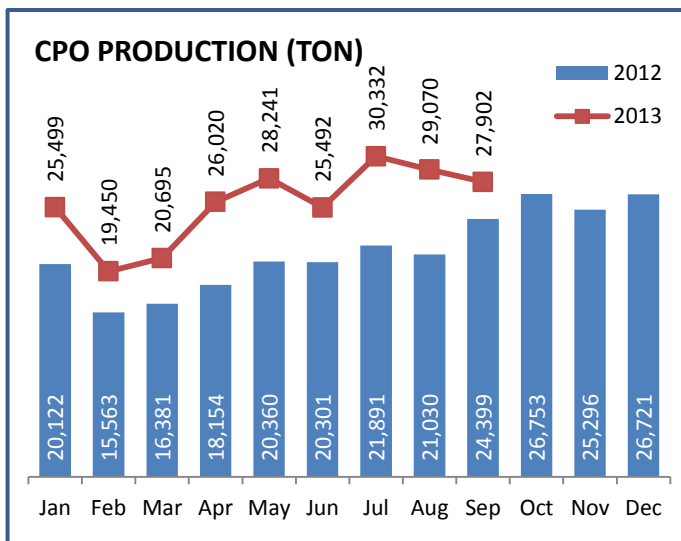
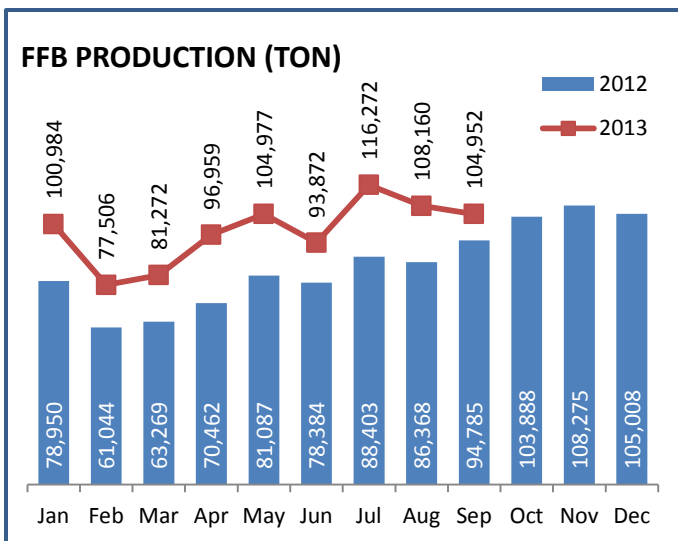
CPO Average Selling Price (ASP) in the nine months to September fell to Rp 6.67 million/ton versus Rp 7.29 million/ton in the previous year. The ASP in September was Rp 7.04 million/ton.

	Q1-2013	Q2-2013	Q3-2013	Q-o-Q (%)	9M2012	9M2013	% Δ	FY2012
Plantation Performance								
FFB Production (ton)	259,762	295,807	329,912	11.5%	702,751	885,481	26.0%	1,019,923
FFB Nucleus (ton)	244,235	275,737	306,168	11.0%	676,426	826,139	22.1%	976,710
FFB Plasma (ton)	15,527	20,071	23,744	18.3%	26,326	59,342	125.4%	43,212
Mill Performance								
FFB Processed (ton)	277,497	322,853	355,869	10.2%	724,206	956,218	32.0%	1,052,490
CPO Production(ton)	65,644	79,753	87,304	9.5%	178,202	232,702	30.6%	256,971
PK Production (ton)	8,838	10,093	11,198	11.0%	25,124	30,129	19.9%	35,716
PKO Production (ton)	468	3,794	4,374	15.3%	-	8,635	-	-
CPO OER (%)	23.66	24.70	24.53	-0.7%	24.61	24.34	-1.1%	24.42
FFA (%)	2.74	2.46	2.62	6.5%	2.65	2.63	-0.5%	2.70
Sales Performance (Volume)								
CPO (ton)	73,266	74,427	91,788	23.3%	181,250	239,481	32.1%	252,536
PK (ton)	6,924	5,588	1,175	-79.0%	25,178	13,688	-45.6%	34,589
PKO (ton)	-	3,200	-	-	-	3,200	-	-

PLANTING PROGRAM

New Planting	9M2012	9M2013	%	FY2012
Nucleus (ha)	1,680	3,983	137.1%	2,607
Plasma (ha)	1,633	1,757	7.6%	2,240
Total (ha)	3,313	5,741	73.3%	4,847

Planted (as of 09/13) (ha)	Mature (ha)	Average Age (yr)	Immature (ha)	Total Planted (ha)
Nucleus	43,488	7.2	12,558	56,046
Plasma	4,982	3.2	5,764	10,746
Total	48,470	6.6	18,323	66,793



WOOD PRODUCT BUSINESS

	Q1-2013	Q2-2013	Q3-2013	Q-o-Q %	9M2012	9M2013	% Δ	FY2012
Sales Volume								
Panel (m3)	65,391	68,967	60,747	-11.9%	253,084	195,105	-22.9%	334,512
Engineered doors (Pcs)	15,258	13,808	11,459	-17.0%	66,616	40,525	-39.2%	91,102
Engineered flooring (M2)	252,578	303,488	236,143	-22.2%	900,799	792,209	-12.1%	1,166,657
Average Selling Price								
Panel (Rp/m3)	3,595,024	3,689,411	4,291,528	16.3%	3,061,347	3,845,217	25.6%	3,089,405
Engineered doors (Rp/pcs)	976,449	974,634	1,128,506	15.8%	648,253	1,018,827	57.2%	683,267
Engineered flooring (Rp/m2)	294,581	288,188	324,796	12.7%	270,211	301,138	11.4%	272,964

In the first 9 months of 2013, our wood panel production volume decreased by 22.9% to 195,105 m3 compare to the same period in 2012. At the same time, Engineered Doors and Engineered Flooring volume also decreased by 39.2% and 12.1% respectively. The volume decreased is occurred as the impact of the company strategies to shift to higher value added products.

The Average Selling Price for our wood products in the January to September 2013 has increased significantly. Panel price rose 25.6% over the same period last year, while Engineered Door and Engineered Flooring pricing increased by 57.2% and 11.5% respectively.

FINANCIAL PERFORMANCE (Rp 'Millions)

	9M2012	9M2013	% Δ	FY2012
Net Sales	2,564,592	2,681,431	4.6	3,410,767
Cost of Sales	1,826,416	1,942,540	6.4	2,449,553
Gross Profit	738,176	738,891	0.1	961,214
Operating Profit	387,877	391,346	0.9	494,270
Net Profit	194,116	123,289	-36.5	252,458
Total Comprehensive Income Attributable to Owners of the Company	165,313	112,265	-32.1	214,176

The Company's net sales rose to Rp 2.681 trillion in the 9 months to September 2013, or 4.6% higher compared to the same period last year. At the same time, cost of sales also increased by 6.4% to Rp1.943 trillion. The Company's gross profit and operating profit margins were maintained at 28% and 15% respectively. DSNG's net profit through September 2013 was Rp 123.3 billion, a decline of 36.5% compare to the same period last year. This was largely attributed to unrealized foreign exchange losses of Rp 95.2 billion booked against US dollar loans due to the recent weakening of the Rupiah against the US dollar.

DISCLAIMER

The views expressed here contain information derived from publicly available sources that have not been independently verified. No representation or warranty is made as to the accuracy, completeness or reliability of the information. Any forward looking information in this presentation has been prepared on the basis of a number of assumptions which may prove to be incorrect. This presentation should not be relied upon as a recommendation or forecast by PT. Dharma Satya Nusantara Tbk. Nothing in this release should be construed as either an offer to buy or sell or a solicitation of an offer to buy or sell shares in any jurisdiction.